

# Industrial & Logistics: Can London Deliver?



The industrial and logistics sector is a key component of the infrastructure that keeps London running and is increasingly becoming a more integral part of discussions about the future of our city.

This NLA research paper looks at the latest trends, challenges and opportunities in the industrial and logistics sector. From co-location to multi-level, the report presents alternative responses to pressing issues. The project showcase in this publication also evidences the innovation and ambition of a sector that wants to deliver more for London.

In partnership with



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# Foreword

*By Peter Murray OBE,  
Co-founder, New London Architecture*

Jules Pipe, Deputy Mayor of London for Planning, Regeneration and Skills, opened the NLA's exhibition *WRK-LDN — shaping London's future workplaces* back in 2016 soon after Sadiq Khan had been elected as Mayor. As we toured the show, I remember discussing with the Deputy Mayor the findings of the research which showed that land and space for commercial and industrial uses were under threat due to massive demands for housing and higher land values. Uncontrolled office-to-residential developments had resulted in the loss of thousands of square metres of office and industrial spaces across the capital.

About 50 per cent of industrial land in central London had disappeared since 2001, and vacancy rates for industrial spaces were nearing unsustainable levels. Although the exhibition took place some time before COVID, even then it was obvious that greater demand for online retailing meant that people expected purchases to be delivered in ever shorter timescales, and so good locations with easy access to central London were increasingly sought after.

We recommended expanding exemptions to permitted development rights to protect London's designated

industrial and commercial land and spaces as a priority.

We highlighted the new types of buildings that integrate living, working, making, logistics, manufacturing and leisure that were starting to appear in major cities worldwide.

We suggested that, as land costs remained high, the need to accommodate more uses in less space required greater density and intensification of development. Bold steps were needed, the research found, to ensure that workspace was integrated within new mixed-use building types, and not lost to higher-value uses.

Local authorities should encourage discussions, we said, between developers, space managers and occupiers to create more mixed-use schemes and more innovative typologies of design and development that accommodate diverse uses. Design-led solutions for industrial schemes could address the critical need to accommodate industrial and logistical uses closer to the potential customer at a time when land values are increasing.

The Draft London Plan published nearly a year later



in July acknowledged that the capital had released industrial land three times faster than planned. It included directives to boroughs and developers, with clear instructions to "support and sustain Strategic Industrial Locations (SIL) by considering opportunities to intensify and make more efficient use of land in SIL" (in accordance with Policies E4 to E7) specifically in Opportunity Areas to ensure their growth and regeneration potential was fully realised. It suggested that development proposals should be proactive and encourage the intensification of business uses in Use Classes B1c, B2 and B8 occupying all categories of industrial land by introducing small units, developing multi-storey schemes, and generally using land more efficiently through higher plot ratios.

What neither NLA nor the Mayor foresaw was the rapid increase in demand for home deliveries as a result of COVID and the dramatic shift in the value of residential and industrial land.

This report builds on NLA's studies of seven years ago and updates its thinking in light of these fast-changing circumstances. It shows how the design and development community is responding positively to the needs of the industrial and logistics sector and its vital role in supporting London's economy.



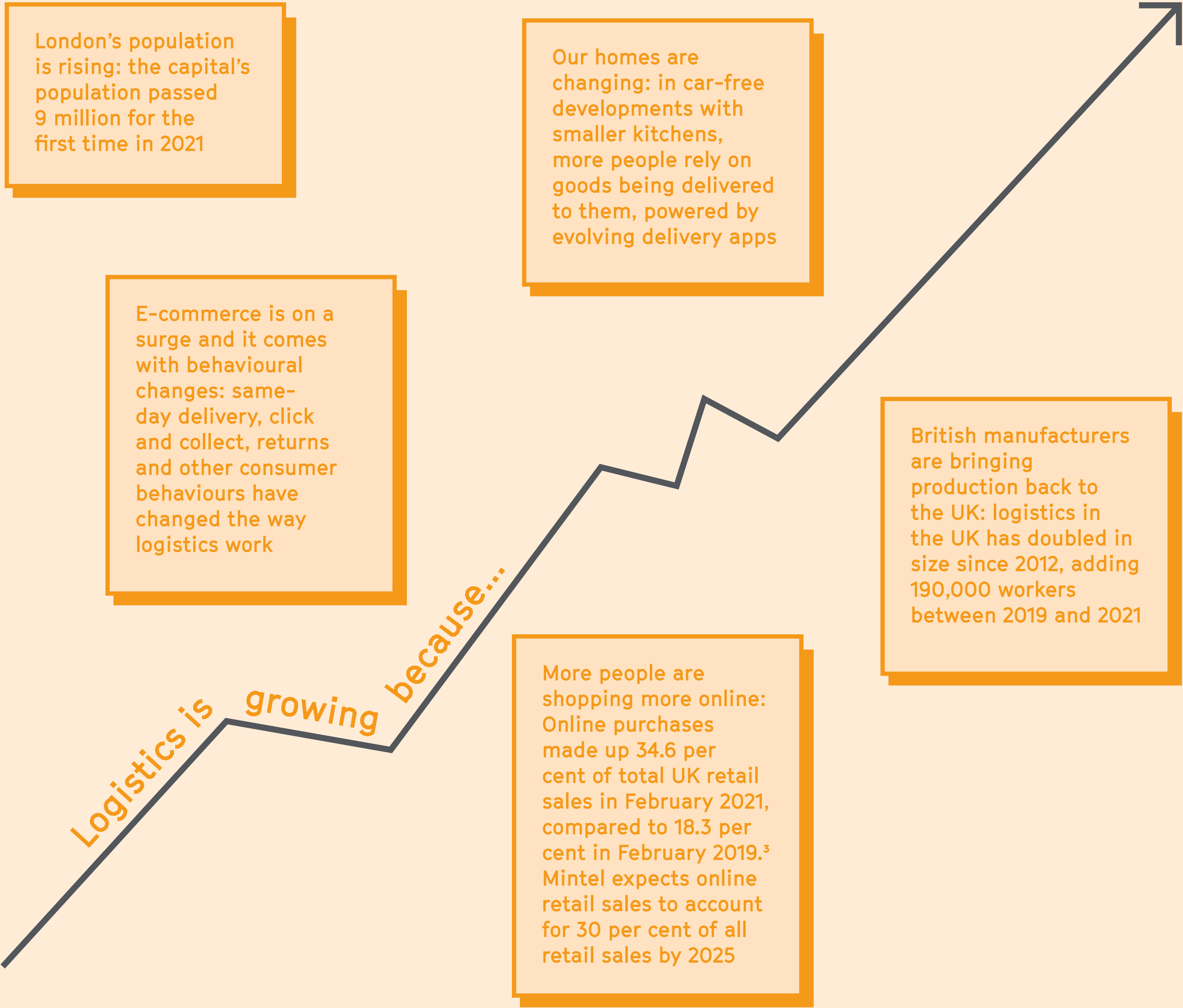
Meridian Water Masterplan by Mæ for London Borough of Enfield



# Executive summary

The industrial and logistics sector is a key component of the infrastructure that keeps the UK and London running. In fact, it is integral to the UK economy with £232 billion of GVA (a 14 per cent share of the total economy) and 2.8 million industrial and logistics jobs in England.<sup>1</sup>

The logistics industry has increased over the pandemic and the rate has been normalised, with 39 per cent of road freight firms planning to increase the size of their fleets.<sup>2</sup> In London, this growth is driven by consumer demand, commercial realities and other factors:



However, in the last 20 years, London has released 24 per cent of its industrial floor space to other uses. In this report, we present three key questions for the capital and explore possible solutions:

## How can London deliver enough of the right sort of industrial space?

In this section, we look at strategies to rethink industrial uses, including:

*Co-location*: housing logistics facilities with other uses

*Intensification*: making the few sites in existence work harder

*Re-use*: reworking existing buildings

*Last-mile hubs*: setting up more depots nearer to where people live

*Land designation rethink*: alternative options to free up more land within the M25

## How can we rethink the logistics network?

In this section we look at a few examples of how to reimagine the logistics network:

-Electric: Using electric modes of transport where possible

-Reduce vehicle size: Reducing vehicle size is more achievable than adapting buildings

-Consolidation centers: To reduce delivery time

-Integration: Logistics operators working together with planners.

## Can logistics be a good neighbour and employer?

Logistics hasn't always been seen as a good neighbour among politicians, local authorities and the public.

But things are changing; thoughtful architecture, placemaking and landscaping are proving to be part of the answer, alongside varied job opportunities for local residents.